

**FOR IMMEDIATE RELEASE**

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***DANA WHITNEY JOINS COLLIERS INTERNATIONAL | PROJECT MANAGEMENT AS DIRECTOR OF CLIENT SERVICES TO GROW CORPORATE INTERIORS FOOTPRINT***

**NEW YORK, NY— March 19, 2019 — Colliers International Project Management** is pleased to announce that Dana Whitney has joined the Corporate Interiors Project Management team as Director of Client Services. In her new role, Ms. Whitney will play a leadership role with the team’s business development initiatives and will be active in growing the Corporate Interiors and Workplace portfolio in the New York metropolitan area.

“Dana is already a proven driver of business growth in the New York real estate and project management space,” said David Horowitz, Regional Director of Corporate Interiors for Colliers. “Her reputation precedes her, as she brings a tenacity and enthusiasm that stand out even in the competitive workplace and interiors sector. We look forward to the new opportunities she’ll generate for our team.”

Ms. Whitney’s strategy will be three-pronged: 1) develop Colliers Project Management relationships with new third-party brokers, workplace occupiers and end-users, 2) strengthen the company’s current relationships and 3) develop strategies and marketing content to support the firm’s growing workplace and corporate footprint. With her extensive reach across New York’s design, construction and real estate network, she is primed to deliver on this approach, particularly because of her expansive knowledge of corporate interiors trends and business needs.

A major workplace trend is business culture becoming more focused on the needs of the workforce and individual employees, with workplaces adapting to that sea change. Colliers, Ms. Whitney believes, is well positioned to deliver on that widespread transformation.

“We understand that dynamic spaces drive business results while attracting and keeping talent,” said Ms. Whitney. “The agility and deep experience of our Colliers Project Management professionals, along with the energy and focus that they can devote to each client as a growing team, means that we can truly understand what our clients need in a workplace to drive success. Conveying that to the New York real estate, design and construction market is going to help us to continue to grow our footprint.”

Prior to joining Colliers, Ms. Whitney was the Director of Business Development at TPG Architecture, where she was instrumental to business development strategies to grow the firm’s footprint. She was also instrumental in driving TPG’s client advocacy and internal culture, as well as attracting and retaining talent at the company. Additionally, she has extensive experience in workplace and interiors firms,

building wide commercial real estate networks and crafting winning sales strategies in highly competitive markets in New York, South Florida and North Carolina's Research Triangle.

Colliers International Project Management provides clients with management assistance, technical and financial analysis, advocacy and oversight across the entire project lifecycle and in a full range of market types. The team specializes in expanding, renovating and modernizing real estate assets, bringing value to workplaces through innovative and sustainable approaches. Colliers Project Management provides leadership to define, plan, develop, procure and execute projects as the clients' advocate and trusted advisor. The Project Management team has successfully delivered numerous high-profile projects, including project management for Accenture, American Securities, Carver Bank, Dimension Data, FEDEX, First Investors, Forever21, JP Morgan Capital Asset Management, Jones Day, Merrill Inc., Morgan Stanley, NY Road Runners, Realogy Corporation, Regeneron Pharmaceuticals, Russell Reynolds, Silicon Valley Bank, Sotheby's, SwissRe, Tannenbaum, Helpert, Syracuse & Hirschtritt, Tower 49 and Zimmer Biomet.

### **About Colliers International**

Colliers International (NASDAQ, TSX: CIGI) is a leading global real estate services and investment management company. With operations in 68 countries, our 14,000 enterprising people work collaboratively to provide expert advice and services to maximize the value of property for real estate occupiers, owners and investors. For more than 20 years, our experienced leadership team, owning more than 40% of our equity, have delivered industry-leading investment returns for shareholders. In 2018, corporate revenues were \$2.8 billion (\$3.3 billion including affiliates), with more than \$26 billion of assets under management.

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### **About Colliers International | Project Management U.S.**

Colliers International | Project Management U.S. is a division of Colliers International with offices located throughout the Northeast corridor. Focused on owner's project management and commissioning and energy services, Colliers International | Project Management brings objective problem-solving to large, complex construction, renovation and corporate interiors projects. Using a strategic approach that is both collaborative and results-oriented, Colliers experts work to achieve building project goals while maintaining the highest quality of standards. With more than 20 years of local market experience, Colliers' multi-disciplinary team of professionals are true client advocates devoted to accelerating project success.

For the latest news from Colliers International | Project Management, visit <http://www.colliers.com/pmne> or follow us on [LinkedIn](https://www.linkedin.com/company/colliers-international).

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